Message Text

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PAGE 01 STATE 213898 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 FAA-00 DOTE-00 /021 R

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P 072121Z SEP 77 FM SECSTATE WASHDC TO AMEMBASSY VIENNA PRIORITY INFO AMEMBASSY BRUSSELS PRIORITY AMCONSUL FRANKFURT PRIORITY USCINCEUR

LIMITED OFFICIAL USE STATE 213898

FRANKFURT FOR FAA

E.O. 11652: NA

TAGS: BEXP, AU

SUBJECT: PRODUCT OPPORTUNITY - JOINT CIVIL/MILITARY AUTO-MATED ATC AND AIR SURVEILLANCE SYSTEM

REF: VIENNA 7758

1. WITH REFERENCE TO BIDS ON DISPLAY UNITS. SANDERS ASSOCIATES INC HAS JUST RECEIVED AN ORDER FOR 140 COMPUTER DRIVEN DISPLAY SYSTEMS FOR CANADA. THESE ARE IDENTICAL TO THOSE PROPOSED FOR AUSTRIA. SANDERS NOW IN POSITION TO RELIMITED OFFICIAL USE

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DUCE THE PRICE FOR THE ODS SYSTEM FOR AUSTRIA AND WILL SUBMIT ITS FINAL OFFER TO THE COMMON PROJECT TEAM ODS BY 20 SEPTEMBER.

2. SAUNDERS DIVISION MANAGER SENT LETTER TO COMMON PROJECT TEAM ODS ON 29 AUGUST INFORMING THEM OF THE FOREGOING.

3. REQUEST EMBASSY ALERT PROJECT TEAM THAT LETTER IS ENROUTE AND ENCOURAGE THEM TO GIVE APPROPRIATE CONSIDERATIONS TO THIS EXCELLENT OPPORTUNITY. VANCE

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a Control Number: n/a Copy: SINGLE Sent Date: 07-Sep-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE213898
Document Source: Concept Programment Unique Concept Concept Programment Unique Concept Concept Programment Unique Concept

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Subject: PRODUCT OPPORTUNITY - JOINT CIVIL/MILITARY AUTO- MATED ATC AND AIR SURVEILLANCE SYSTEM

TAGS: BEXP, AU To: VIENNA Type: TE

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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